



Kevin Harkin
Sales & Marketing Director

ABOUT SMITH

Established 1920

Over 1,000 Customers

Over 78,000 vehicles built

Manufacturing Facilities

Washington, Tyne & Wear (UK)

Kansas (USA)



MODEL RANGE

Large Goods Vehicle
Smith Newton



Light Commercial Vehicle
Smith Edison

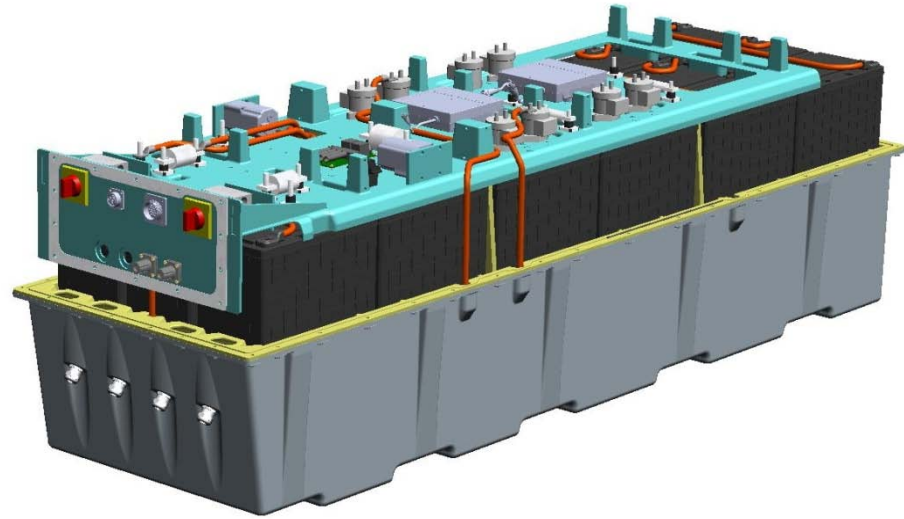


BATTERY TECHNOLOGY

Lithium-Ion (Iron Phosphate)

5 year Warranty

Maintenance Free



Standard

Express

Newton

32A 3-ph 8hrs

63A 3-ph 6hrs

Edison

32A S-ph 8hrs

32A 3-ph 4hrs



AUTONOMY/RANGE

Model	GVW	Battery (kWh)	Max Range (Miles)
Edison Chassis Cab	3.5t	40	100
Edison Panel Van/Minibus	3.5t	36	80
Edison Panel Van/Minibus	3.5t	51	120
Newton	7.5t	80	100
Newton	10t	80	80
Newton	12t	80	60
Newton	7.5t	120	150
Newton	10t	120	120
Newton	12t	120	90



INTERESTING FACTS

20-30% of commercial vehicles travel less than 60 miles per day

Average speed in London is 8mph at peak times (12mph off-peak)

EV's exempt from Congestion Charge, RFL, MOT and Operators Licence

EV's are zero emission at point of use

Running Costs c.80% lower than diesel

Quiet Operation

Easy to Operate



Applications - Newton





Parcel and Courier





Logistics





Logistics





Logistics





Logistics





Logistics





Highways Maintenance





Utilities





Airports

Applications - Edison





Plant Hire





Landscape





Recycling





Municipal





Street Lighting



Home Delivery





Service Vehicles





Parcel & Courier





Utilities





Airports





Hotel/Hospitality





Community Transport



SERVICE & SUPPORT

Nationwide Network

24/7 Service

Over 130 service engineers

Mobile facility for on-site service and repair

24 hour parts facility

Telemetry option



Thank you